



Washington, DC • San Francisco Bay Area  
In Affiliation with Allen Consulting, Australia

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### Research Associate Position

Economists Incorporated (EI) is a leading economic consulting firm with offices located in Washington, DC and the San Francisco Bay Area. EI will be hiring Research Associates (RAs) for two-year positions starting in the summer of 2010 with the potential to start earlier in the year. One position in the San Francisco Bay Area office will be available beginning January/February 2010.

EI Research Associates have the opportunity to work directly with Ph.D. economists from top universities on a variety of high profile cases concerning antitrust, law and economics, and government regulation of the private sector. Recent firm projects include antitrust analysis of the healthcare industry, class certification issues in consumer goods, damages assessment in contract disputes, design of an incentive structure to promote use of renewable energy sources, analysis of proposed protectionist tariffs, and assessment of copyright industries' (music, motion pictures, publishing, software, etc.) importance to the US economy. Associates gain broad industry exposure and marketable skills in case management, data analysis and research through responsibilities such as those detailed below.

#### Case Management

- Act as lead Research Associate on one to five cases at a time
- Manage teams of RAs
- Organize case research and data analysis
- Work closely with economists on a regular basis

#### Data Analysis

- Work with complex databases and raw client data in Access, Stata and other programs
- Utilize tools such as Microsoft Excel for graphical and statistical analysis
- Prepare cost comparisons using industry-specific computer cost models
- Analyze industry participants and characteristics affecting market competition
- Calculate cost and damages estimates

#### Research

- Consult with clients and private sources to obtain necessary data
- Investigate industries and companies using online resources
- Visit government agencies and conduct phone interviews

EI Research Associates are generally outstanding graduates from highly ranked colleges and universities with bachelor degrees in economics, finance, mathematics, statistics, computer science, or a related field. Prospective candidates must possess a strong academic record, excellent analytical and quantitative skills and the ability to work effectively in teams. EI Research Associates typically go on to pursue graduate degrees in economics, law and business at leading universities.

In order to apply, please send cover letter, resume, and transcripts to:

**Ms. Erin McKinney, Recruiting Coordinator**  
Economists Incorporated, Suite 400  
1200 New Hampshire Ave., NW  
Washington, DC 20036  
[dcrecruiting@ei.com](mailto:dcrecruiting@ei.com)

Please indicate office of interest and desired start date within the cover letter. For more information, visit our website at <http://www.ei.com>.

**Economists Incorporated is an Equal Opportunity Employer**